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**UNITED STATES DISTRICT COURT**  
**NORTHERN DISTRICT OF CALIFORNIA**  
**SAN JOSE DIVISION**

IN RE FUTURE MOTION, INC.  
PRODUCTS LIABILITY LITIGATION

This document relates to:  
THE PUTATIVE CLASS ACTION,  
*Loh, et al. v. Future Motion, Inc., et al.*

Case No. 5:21-cv-06088-EJD

**PLAINTIFFS' OPPOSITION TO  
DEFENDANT'S MOTION TO STRIKE  
PLAINTIFFS' CONSOLIDATED CLASS  
ACTION COMPLAINT**

Assigned to: Beth Labson Freeman  
Hearing Date: May 23, 2024  
Hearing Time: 9:00 a.m.  
Location: Courtroom 3, 5<sup>th</sup> Floor

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**STATEMENT OF ISSUES TO BE DECIDED**

1. Whether Defendant has carried its burden to prove that the Court should strike Plaintiffs’ class allegations at the pleading stage.
2. Whether a choice-of-law analysis is appropriate at this stage of litigation.
3. Whether Plaintiffs should be granted leave to amend if the Court grants Defendant’s Motion to Strike.

**I. INTRODUCTION**

Plaintiffs have filed a Consolidated Class Action Complaint (“Complaint”) in which they allege that Defendant Future Motion, Inc. (“Defendant”) sold products containing a dangerous defect. Those products, Onewheel (original model), Onewheel+, Onewheel+XR, Pint, Pint X, and GT (collectively “Onewheels”), are one-wheeled, self-balancing, personal transportation devices. The defect set forth in detail in Plaintiffs’ Complaint is specifically identified and universal to every Onewheel of every model and type. It is also a significant safety hazard. As a result of this defect, many people have suffered catastrophic injuries, and several have died.

To be operated safely, self-balancing vehicles must perfectly maintain their self-balancing state the entire time the vehicle is in use. However, each Onewheel has an insufficient power system that is unable to self-balance the board at all times while it is in use. This problem is further exacerbated by the fact that Defendant designed Onewheels to operate at the edge of their functional limits. To make matters worse, the boards’ underpowered components are also unable to provide sufficient energy to the boards’ sole safety feature—“Pushback.” In combination, this renders the boards defective and unsafe because they are dangerously prone to shutting down suddenly, nosediving into the ground without warning, and ejecting the rider from the board (“Unwarned Nosedive”). At any time the Onewheel’s power system is taxed at or beyond its limits, the Onewheel suddenly and spontaneously shuts down without warning of that impending shutdown, which results in an Unwarned Nosedive and the rider being ejected from the



board. As a result of this defect, and the resulting Unwarned Nosedives, every Onewheel owner is at risk of serious physical injury or death every time they operate their device.

Defendant's Motion to Strike is simply a Motion in Opposition to Class Certification in different packaging. Tellingly, Defendant fails to include in its motion the legal standard it must overcome to strike Plaintiffs' class allegations. As discussed below, well-settled case law disfavors motions to strike class allegations at the pleading stage because such motions are premature when no discovery has taken place. Defendant nevertheless requested the Court to engage in an examination of class certification issues, without evidence to support its claims.

In arguing that the class allegations should be stricken, Defendant ignores and contorts the central issues that make this case well-positioned for class treatment. While it is inappropriate to consider Defendant's premature challenge to a class certification motion that Plaintiffs have yet to bring, Plaintiffs' Complaint readily demonstrates the viability of class certification based on common claims and core issues of fact, including: a uniform design defect (an insufficient power system that results in Unwarned Nosedives) across all Onewheels at the time of purchase; the sufficiency of Defendant's written materials that accompany all Onewheels; the accuracy of claims made in conjunction with Defendant's advertising and marketing of its Onewheels; and Defendant's failure to disclose, and active concealment of, the uniform defect. Nothing in Defendant's Motion to Strike warrants preempting discovery and a full class certification analysis by the Court under Rule 23.

Defendant mistakenly argues that some Class Members have never experienced the Nosedive Defect. *See* Def. Future Motion, Inc.'s Mem. Supp. Mot. Strike Pls.' Consol. Class Action Compl., ECF No. 78 (hereinafter, "Mot.") at 20-21. However, Plaintiffs allege that all Class Members were injured when they purchased a Onewheel with a uniform safety defect that results in damages in the form of overpayment for and diminution in value of their devices. Such damages are amenable to class treatment

and, unlike plaintiffs in *Comcast v. Behrend*, 569 U.S. 27, 34 (2013), Plaintiffs in this case are only seeking diminution in value damages that are related to the alleged defect.

Defendant further mischaracterizes Plaintiffs' claims when it suggests that they implicate a multitude of individualized issues and depend on each rider's unique experience with their board. Defendant then asks this Court to rule on typicality and adequacy at the pleading stage. While such an analysis is premature, Plaintiffs readily satisfy both requirements. Plaintiffs allege that all Onewheels contain an identical safety defect—they are designed with an insufficient power system that shuts off without warning or regard for rider safety. Combined with the devices' inadequate warning system, all riders are subjected to extremely dangerous Unwarned Nosedives. Moreover, Plaintiffs also allege that Defendant failed to adequately warn riders and neglected to disclose the existence of this deadly safety defect. Indeed, Defendant still denies its existence and continues to blame catastrophic injuries on "user error," even as it continues to market Onewheels as safe, fun, reliable transportation for all skill levels and almost any age. Whether these claims are true or false will be proven by class wide evidence. For these reasons and others detailed below, Defendant's Motion to Strike should be denied in full.

## **II. DEFENDANT'S MOTION TO STRIKE SHOULD BE DENIED**

### **A. PERTINENT FACTUAL AND PROCEDURAL BACKGROUND**

Defendant sells Onewheels, self-balancing, battery-powered, one-wheeled transportation devices that are often referred to as electric skateboards. ¶ 30.<sup>1</sup> Defendant is responsible for the overall design, development, and manufacturing of Onewheels and all of the subsystems that accompany them, including motors, power electronics, battery modules, firmware, and smartphone applications ("apps"). ¶ 31. Defendant also publishes the safety information and Owner's Manuals that consumers rely on before and

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<sup>1</sup> All "¶" references are to the Consolidated Class Action Complaint, ECF No. 76 ("Complaint"), unless otherwise indicated.

1 after their Onewheel purchases. ¶ 32. Defendant promotes the Onewheel as a harmless “toy” that “riders  
2 of all ages” can use “with a little instruction and practice.” ¶¶ 126–128.

3 This advertising campaign belies the boards’ safety because Onewheel riders are all at risk due to  
4 the Nosedive Defect. ¶ 54. The Nosedive Defect has seriously injured numerous riders across the country,  
5 including Plaintiffs here. *See generally* ¶¶ 166–420. At least four people have died from Nosedive  
6 incidents. ¶ 36. In one of these accidents, a father had a fatal crash in front of his minor son. ¶ 41.  
7 Recognizing this danger, the U.S. Consumer Product Safety Commission (“CPSC”) evaluated the  
8 Onewheels and confirmed that they pose a significant danger because the Nosedive Defect can cause  
9 riders to be ejected, which frequently results in serious injury. ¶ 36. The CPSC also took the extraordinary  
10 step of warning consumers about the risk of riding a Onewheel and concluded that purchasers should  
11 “immediately stop using all Onewheel models.” ¶ 36.  
12

13 The Nosedive Defect occurs due to Defendant’s design choices. ¶ 54. Defendant designed  
14 Onewheels so that the motor preemptively shuts down when the board’s components are operating too  
15 close to their functional limits. *Id.* The sole purpose of this design is to prevent damage to the board. *Id.*  
16 This preemptive shutdown design causes a Onewheel to immediately lose its ability to self-balance, and  
17 the rider’s forward momentum slams the front of the board—its “nose”—into the ground. *Id.* Hence, a  
18 “Nosedive” frequently ejects the rider from the board without warning. *Id.* This issue is aggravated  
19 because, unlike competitors, the hands-free platform of the Onewheel is essentially a two-foot-long  
20 skateboard with a wheel at the center. ¶ 53. When riders put their body weight on their front foot to move  
21 the board forward, riders can place their weight (and corresponding momentum) more than twelve inches  
22 in front of the wheel axle. *Id.* In turn, Onewheels must generate significant mechanical force to counteract  
23 this leverage and balance the rider’s weight over the wheel. *Id.* This places the board’s components under  
24 greater stress and causes them to operate closer to their functional limits in order to keep the rider  
25 balanced. *Id.* Thus, on one hand, Defendant designed Onewheels so that the motor shuts down when the  
26  
27  
28

board's components are operating too close to their functional limits, but, on the other hand, Defendant encouraged consumers to ride Onewheels in a manner that causes the board's components to operate close to the edge of their functional limits. ¶¶ 53–55. This explains why Nosedives occur frequently and unexpectedly. *Id.*

Moreover, physical “Pushback” from the board—Onewheels’ sole safety feature—does not adequately protect riders from the Nosedive Defect. ¶ 64. Defendant claims that a Pushback “warning” is intended to alert riders that they are reaching the board’s functional limits and that a motor shutdown is imminent. ¶ 64. This “safety feature” is inadequate for two primary reasons. *See* ¶¶ 63–82. First, Defendant’s reliance on a single warning feature places riders at risk. ¶ 63. Unlike other self-balancing devices, a Onewheel’s Pushback is not strong enough to physically push the rider back to a stable position over the wheel by itself, and the rider has to discern the cause of the warning (with no information other than Pushback). ¶ 64. Pushback is triggered for a wide variety of reasons. ¶ 63. This “one warning for all dangers” approach means that riders have no certain way of knowing what caused the Pushback, the appropriate corrective action to take, and if their corrective action is resolving the issue. ¶ 66. If a rider does not rectify the issue quickly, they risk spontaneous ejection from the board and serious injury. *Id.* Second, a Pushback warning is delivered to the rider by operation of the Onewheel’s motor and battery. ¶ 63. However, a Onewheel’s motor and battery often operate at the edge of their functional limits, and if the board needs additional power to issue a Pushback warning, the motor and battery are simply not capable of lifting the rider. ¶ 72. The power available for Pushback is inversely related to the strain on the motor and battery; thus, Pushback is at its weakest and least detectable when the rider needs it most to avoid a Nosedive. ¶ 75. Consequently, Pushback is often unhelpful or difficult to detect, and in situations where it goes unnoticed or fails to engage entirely, a rider will continue to push the front deck of the board downward until the Onewheel suddenly stops. ¶ 82. Riders are helpless to prevent their forward momentum from throwing them headfirst off the front of the Onewheel. *Id.*

1 Defendant is aware of the Nosedive Defect and the danger it poses to riders. ¶ 88. Defendant  
2 designed complicated firmware that enables Onewheels to self-balance and instructs the motor to shut  
3 down when the board's components approach their functional limits. ¶¶ 88–89. In the course of  
4 developing and testing the firmware, Defendant must have learned Pushback is unreliable and does not  
5 work as an adequate safety warning because riders routinely experience Nosedives during normal,  
6 anticipated riding conditions. ¶ 89. Each Onewheel Owner's Manual also includes a "Declaration of  
7 Conformity" that certifies the product was adequately tested to ensure the product was fully operational  
8 and safe. ¶ 91. The Nosedive Defect is so pronounced that it should have been detected during this safety  
9 testing. ¶ 92. If this testing was performed properly, Defendant would have known about this defect  
10 before it sold Plaintiffs their Onewheels. ¶ 92.

12 Defendant also introduced a Onewheel app in 2017 that collects data on each board's battery,  
13 shutdowns, and component performance, and it allows users to share their board's diagnostics with  
14 Defendant at any time. ¶¶ 94–95. Diagnostic reports concerning the failure of the Pushback warning  
15 system and Nosedives would have likewise alerted Defendant to the existence of the Nosedive Defect. ¶  
16 97. Defendant is currently litigating a "significant group" of personal injury cases—including 19 matters  
17 pending in 10 California counties—related to Onewheels' design and the Nosedive Defect, ¶ 105; reports  
18 of injuries caused by these issues have been publicly posted on the internet for years—including on  
19 Defendant's own website, ¶¶ 98–104; and a market has developed for third-party products that are  
20 specifically designed to counteract the dangerous effect of Nosedives. ¶¶ 119–122.

23 The risk associated with the boards has also been exacerbated by Defendant's inadequate safety  
24 information. ¶ 123. Onewheels' Owner's Manuals deemphasize the legitimate safety risks associated  
25 with riding in favor of emphasizing the boards' ease of use; in fact, the Owner's Manual never identifies  
26 Pushback as a warning signal. ¶¶ 131–132. Likewise, Defendant never notified consumers that Pushback  
27 will only engage if there is enough power in the motor and battery to generate a warning and did not  
28

1 mention that if there is not enough power, there is a substantial chance that a rider will experience a  
 2 Nosedive. ¶ 144. Despite its knowledge of the Nosedive Defect, Defendant continues to misrepresent that  
 3 Onewheels are “safe” as long as riders “respect the board’s limits and Pushback safety feature.” ¶ 151.

4 Defendant’s advertising similarly endangered consumers by obscuring the risk associated with  
 5 riding a Onewheel. Defendant claims that anyone can ride a Onewheel, and it has promoted them as a  
 6 tool to “Destroy Boredom!” ¶¶ 127, 351. Its advertisements and Owner’s Manuals regularly depict riders  
 7 without helmets and safety gear. ¶ 37. For years, Defendant’s “How to Ride a Onewheel (in 60 seconds)”  
 8 video made no mention of the products’ operational limits, Pushback, Nosedive, or any other safety  
 9 feature. ¶ 141. Defendant suggested that riders did not need to be concerned with safety because  
 10 Onewheels “are packed with technology” designed “to keep you perfect.” ¶¶ 124, 127. Following the  
 11 CPSC’s warning—which Defendant characterizes as “unjustified” and “alarmist”—it has uploaded  
 12 several new safety videos to its YouTube channel and purportedly placed a new emphasis on rider safety.  
 13 ¶¶ 159–163. Contrary to its prior representations, Defendant now claims riders should use safety  
 14 equipment and stay within their limits. ¶ 37. This new information illustrates the inadequacy of  
 15 Defendant’s prior warnings. ¶ 163. If Onewheels were as safe as Defendant represents, this new safety  
 16 information would be unnecessary because there has been no significant change in Onewheels’ design,  
 17 hardware, or capabilities. *Id.*

20 Plaintiffs (and Class Members) are consumers who have purchased or acquired Defendant’s  
 21 “Onewheel” (original model), “Onewheel+,” “Onewheel+XR,” “Pint,” “Pint X,” and “GT” (collectively  
 22 “Onewheel”) electronic, self-balancing skateboards. Consolidated Complaint, ¶¶ 421-426. The  
 23 Nationwide class is defined to include all consumers who purchased the Onewheels, while the Direct  
 24 Purchase subclasses only includes those consumers who have purchased Onewheels directly from  
 25 Defendant, with the State subclasses being limited only to consumers of Arizona, California, Florida,  
 26 Hawaii, Massachusetts, Michigan, New York, North Carolina, Ohio, and Pennsylvania. *Id.* Each of the

1 Plaintiffs (and, by extension, Class Members) relied on representations made by Defendant on its website,  
2 in its sales materials, in its instructional materials, and in its other advertisements that the Onewheel was  
3 safe, fun, reliable transportation for all skill levels and almost any age and that the Onewheel's potential  
4 to suddenly stop and throw the Plaintiffs and Class Members to the ground were due to user error that  
5 could be easily avoided by heeding the warnings provided by the Pushback mechanism. ¶¶ 37, 99, 108,  
6 114, 123-128, 137-139, 151, 157, 167-170, 178-179, 181, 213-215, 232-235, 243-246, 255-258, 270-  
7 272, 284-287, 296-299, 312-315, 327-330, 340-343, 371-375, 392-395, 401-404.

## 10 **B. LEGAL STANDARDS GOVERNING MOTIONS TO STRIKE**

11 A district court may strike from a pleading matter that is “redundant, immaterial, impertinent, or  
12 scandalous.” Fed. R. Civ. P. 12(f). Motions to strike “are generally disfavored.” *Leghorn v. Wells Fargo*  
13 *Bank, N.A.*, 950 F.Supp.2d 1093, 1122 (N.D. Cal. 2013). “Indeed, a motion to strike ‘should not be  
14 granted unless it is clear that the matter to be stricken could have no possible bearing on the subject matter  
15 of the litigation.’” *Allen v. City of Santa Monica*, 2013 WL 6731789, at \*5 (C.D. Cal. Dec. 18, 2013).  
16 Thus, the moving party carries a “high burden to demonstrate that there is no doubt” the allegations  
17 should be stricken. *See Podobedov v. Living Essentials, LLC*, 2012 WL 2513489, at \*3 (C.D. Cal. Mar.  
18 21, 2012). Defendant does not meet—or even address—this heavy burden. *See Sapiro v. Encompass Ins.*,  
19 221 F.R.D. 513, 518 (N.D. Cal. 2004) (“Courts have long disfavored Rule 12(f) motions, granting them  
20 only when necessary to discourage parties from making completely tendentious or spurious  
21 allegations.”).

22 Motions to strike class action allegations in particular are disfavored, and it is “rare to do so”  
23 before Plaintiffs file their motion for class certification. *Cholakyan v. Mercedes Benz USA, LLC*, 796



1 F.Supp.2d 1220, 1245 (C.D. Cal. 2011).<sup>2</sup> This rule makes sense because the parties should be afforded  
 2 the opportunity to develop a record before class certification is decided. *Shein v. Canon U.S.A., Inc.*, 2009  
 3 WL 3109721, at \*10 (C.D. Cal. Sept. 22, 2009) (“The Court finds that these matters are more properly  
 4 decided on a motion for class certification, after the parties have had an opportunity to conduct class  
 5 discovery and develop a record.”). Indeed, filing a motion to strike the class allegations risks “piece-  
 6 meal” resolution of the issues, which “do not serve the best interests of the court or parties.” *In re Jamster*  
 7 *Mktg. Litig.*, 2009 WL 1456632, at \*7 (S.D. Cal. May 22, 2009). Using a motion to strike as an  
 8 opportunity to attack the merits of the claims is particularly wasteful. *See Rosenberg v. Avis Rent A Car*  
 9 *Sys.*, 2007 WL 2213642, at \*4 (E.D. Pa. July 31, 2007) (noting that defendant had used a motion to  
 10 dismiss allegedly vague class action allegations “as an opportunity to attack the merits of the class itself”  
 11 and concluding that such an attack was improper before a class certification motion had been filed).

12  
 13 Since “striking a portion of a pleading is a drastic remedy and because it often is sought by the  
 14 movant simply as a dilatory or harassing tactic, numerous judicial decisions make it clear that motions  
 15 under Rule 12(f) are viewed with disfavor by the federal courts and are infrequently granted.” *Hynix*  
 16 *Semiconductor, Inc. v. Rambus, Inc.*, 2007 WL 4062845, at \*2 (N.D. Cal. Nov. 15, 2007). Case law  
 17 amply demonstrates this disfavor, repeatedly admonishing litigants that motions to strike are “generally  
 18 not granted unless it is clear that the matter to be stricken could have no possible bearing on the subject  
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 23 <sup>2</sup> See *In re Wal-Mart Stores, Inc. Wage & Hour Litig.*, 505 F.Supp.2d 609, 614-16 (N.D. Cal. 2007) (“the  
 24 granting of motions to dismiss class allegations before discovery has commenced is rare”); *Moreno v.*  
 25 *Baca*, 2000 WL 33356835, at \*2 (C.D. Cal. Oct. 13, 2000) (holding that defendants’ motion to strike  
 26 class allegations was premature because no motion for class certification had been filed); *In re NVIDIA*  
 27 *GPU Litig.*, 2009 WL 4020104, at \*13 (N.D. Cal. Nov. 19, 2009) (“A determination of the  
 28 ascertainability and manageability of the putative class in light of the class allegations is best addressed  
 at the class certification stage of the litigation.”); *Beauperthuy v. 24 Hour Fitness USA, Inc.*, 2006 WL  
 3422198, at \*3 (N.D. Cal. Nov. 28, 2006) (finding that a motion to strike class allegations from a  
 complaint “is an improper attempt to argue against class certification before the motion for class  
 certification has been made and while discovery regarding class certification is not yet complete”).



1 matter of the litigation.” *LeDuc v. Kentucky Cent. Life Ins. Co.*, 814 F.Supp. 820, 830 (N.D. Cal. 1992);  
 2 *see also Rosales v. Citibank*, 133 F.Supp.2d 1177, 1180 (N.D. Cal. 2001).

3 Moreover, “[g]iven their disfavored status, courts often require a showing of prejudice by the  
 4 moving party before granting the requested relief.” *Mag Instrument, Inc. v. JS Prods., Inc.*, 595 F.Supp.2d  
 5 1102, 1106 (C.D. Cal. 2008) (internal quotation marks omitted). The Court “must be convinced that any  
 6 questions of law are clear and not in dispute, and that under no set of circumstances could the claim or  
 7 defense succeed.” *In re New Century*, 588 F.Supp.2d 1206, 1220 (C.D. Cal. 2008) (quoting *RDF Media*  
 8 *Ltd. v. Fox Broad. Co.*, 372 F.Supp.2d 556, 561 (C.D. Cal. 2005)). “In determining whether to grant a  
 9 motion to strike, a district court views the pleadings in a light most favorable to the non-moving party[.]”  
 10 *Mag Instrument*, 595 F.Supp.2d at 1106. The Ninth Circuit has emphasized the importance of  
 11 precertification discovery for addressing the viability of class certification. *See Balser v. Hain Celestial*  
 12 *Grp., Inc.*, 640 F.App’x 694, 696-97 (9th Cir. 2016). As a result, California district courts regularly deny  
 13 motions to strike class allegations at the pleading stage on grounds that such motions are premature.<sup>3</sup>  
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19 <sup>3</sup> *See, e.g., Lengen v. Gen. Mills, Inc.*, 185 F.Supp.3d 1213, 1223 (E.D. Cal. 2016) (denying motion to  
 20 strike class allegations) (“An argument that Plaintiff[s] ha[ve] not met the class certification requirements  
 21 of FRCP 23 is more properly brought at the class certification stage.”); *Long v. Graco Children’s*  
 22 *Products Inc.*, No. 13-CV-01257-JD, 2014 WL 7204652, at \*4 (N.D.Cal. Dec. 17, 2014) citing *Cruz v.*  
 23 *Sky Chefs, Inc.*, C-12-02705 DMR, 2013 WL 1892337, at \*5 (N.D.Cal. May 6, 2013), which states  
 24 “[M]any courts have recognized that the sufficiency of class allegations are better addressed through a  
 25 class certification motion, after the parties have had an opportunity to conduct some discovery.”); *Hunter*  
 26 *v. Nature’s Way Prod., LLC*, No. 16CV532-WQH-BLM, 2016 WL 4262188, at \*15 (S.D. Cal. Aug. 12,  
 27 2016) (same); *Bal v. New Penn Fin., LLC*, No. SACV 14-1558 AG JCGX, 2015 WL 3867984, at \*5  
 28 (C.D. Cal. June 22, 2015) (denying motion to strike class allegations and noting that “rarely do courts  
 grant such motions before class certification”); *Cholakyan v. Mercedes-Benz USA, LLC*, 796 F. Supp. 2d  
 1220, 1246 (C.D. Cal. 2011) (denying motion to strike class allegations as premature); *Shein v. Canon*  
*U.S.A., Inc.*, No. CV 08-07323CASEX, 2009 WL 3109721, at \*10 (C.D. Cal. Sept. 22, 2009) (same);  
*Silverman v. Smithkline Beecham Corp.*, No. CV 06-7272DSFCTX, 2007 WL 3072274, at \*2 (C.D. Cal.  
 Oct. 16, 2007) (same); *Baas v. Dollar Tree Stores, Inc.*, No. C 07-03108 JSW, 2007 WL 2462150, at \*3  
 (N.D. Cal. Aug. 29, 2007) (same).

The following analysis demonstrates that Defendant's motion is not only premature, but it also fails to show that Plaintiffs' allegations are, as a matter of law, unsuitable for class certification. Accordingly, the exacting standards of Rule 12(f) require that Defendant's motion be denied in full.

**C. DEFENDANT'S CITATIONS TO CASES GRANTING MOTIONS TO STRIKE ARE THE EXCEPTION – NOT THE NORM – AND NONE OF THOSE CASES APPLY HERE**

Rather than address the significant body of caselaw that weighs against its motion, Defendant offers a laundry list of inapposite cases and states that California district courts "have struck class allegations at the pleading stage." Mot. at 7. Defendant fails to appreciate that its cited authority is the exception, rather than the norm (and most of those rulings provided the plaintiffs with the ability and/or instructions to amend). Plaintiffs address these distinguishable decisions in turn:

**1. *DeCoteau v. FCA US LLC*, No. 2:15-cv-00020, 2015 WL 6951296 (E.D. Cal. Nov. 10, 2015)**

Defendant cites the case of *DeCoteau v. FCA US LLC* in support of its position that the court should grant the instant Motion to Strike. Mot. at 10. Defendant's reliance upon this case is improper. *DeCoteau* did grant defendant's motion to dismiss without prejudice, but it denied defendant's motion to strike on the grounds of mootness. *DeCoteau*, 2015 WL 6951296, at \*4. The court in *DeCoteau* did not even consider defendant's arguments in support of its motion to strike. *Id.* As such, the case fails to inform or support any of the purported issues raised by Defendant's instant Motion to Strike.

**2. *General Telephone Co. of Southwest v. Falcon*, 457 U.S. 147, 160 (1982)**

Defendant provides an incomplete and out of context quotation from *General Telephone*, an employment discrimination case. Mot. at 7. Defendant asks the Court to consider only a portion of the Supreme Court's reasoning: "[s]ometimes the issues are plain enough from the pleadings to determine whether the interests of the absent parties are fairly encompassed within the named plaintiff's claim" (Mot. at 7), while omitting the remainder of the sentence: "and sometimes it may be necessary for the

1 court to probe behind the pleadings before coming to rest on the certification question.” *General*  
 2 *Telephone*, 457 U.S. at 160. The Supreme Court was also not faced in that case with an analysis of a  
 3 motion to strike. *General Telephone* turned on the question of whether Congress intended a specific  
 4 statute to give rise to a new area of class action litigation. This analysis is readily distinguishable—both  
 5 factually and procedurally—from this action.

6  
 7 **3. *Moon v. County of Orange*, No. 19-cv-258, 2019 WL 8108730**  
**(C.D. Cal. Nov. 4, 2019)**

8 The *Moon* case addressed issues unrelated to any disputes in the present action: the incarceration  
 9 of plaintiffs and potential class members. Plaintiffs alleged a wide variety of prisoners’ rights violations,  
 10 including a lack of religious access for prisoners, the grievance system, solitary confinement for prisoners  
 11 with mental illness, the monitoring of prisoners’ phone calls, and medical negligence. The *Moon* court  
 12 held that the basis to proceed as a class action was “insufficiently articulated,” it still granted the  
 13 defendant’s motion to strike *without prejudice*. *Id.* It is apparent, from a simple description of this case,  
 14 that “individualized determinations” of a right to relief would be required for the aggrieved parties. As a  
 15 result, the allegations and civil rights claims in *Moon* could not be more dissimilar to the allegations in  
 16 this case – a uniform design defect alleged to be present in each of the subject Onewheels purchased by  
 17 the Plaintiffs and the putative Class Members.  
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19  
 20 **4. *Enoh v. Hewlett Packard Enter. Co.*, Case No. 17-CV-04212-BLF, 2018 WL 3377547**  
**(N.D. Cal. July 11, 2018)**

21 The *Enoh* case is another inapt employment discrimination dispute. The court found that Plaintiffs  
 22 were required to amend their overboard class definition to exclude individuals that were barred from  
 23 recovery by their failure to timely file or who suffered injuries outside of the statute of limitations period.  
 24 *Enoh*, 2018 WL 3377547, at \*15. Hence, the *Enoh* court’s decision merely directed Plaintiffs to amend  
 25 the complaint to exclude certain individuals that failed to meet specific administrative requirements. This  
 26 case fails to inform or support any of the purported issues raised by Defendant’s motion.  
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1                   **5. *Stokes v. CitiMortgage, Inc.*, No. CV 14-00278 BRO SHX, 2015 WL 709201 (C.D.**  
 2                   **Cal. Jan. 16, 2015)**

3                   The *Stokes* case dealt with individual home loan modification applications. The Court held that it  
 4 was “the very nature of the claims” (CitiMortgage Inc.’s alleged violation of California’s HBOR [ban on  
 5 dual tracking]; violation of California’s HBOR [illegal collection of late fees]; and violations of the Unfair  
 6 Competition Law) that required inquiries into each individual Plaintiff’s loan applications and whether  
 7 those application were “complete” as defined by the applicable statutes. *Stokes*, 2015 WL 709201 at \*6–  
 8 8. Unsurprisingly, the court found that such questions were individualized and not appropriate for class-  
 9 wide treatment. In the instant case, however, the facts alleged are far from individualized: if an individual  
 10 purchased a Onewheel during the class period, it contains a design defect (insufficient power system)  
 11 that renders the device unsafe and the boards’ only safety feature ineffective, thereby exposing them to  
 12 Unwarned Nosedives. This is not akin to a case-by-case evaluation of individualized home loan  
 13 modification applications. *Stokes* does not provide relevant guidance as to why the Court should grant  
 14 Defendant’s Motion to Strike.

16                   **6. *Sandoval v. Ali*, 34 F.Supp.3d 1031 (N.D. Cal. 2014)**

17                   *Sandoval* was an employment class action addressing an employer’s alleged failure to comply  
 18 with FLSA overtime and minimum wage provisions, failures to comply with California labor law, and  
 19 violations of the Unfair Competition Law. The Court held that the proposed class was overbroad because  
 20 it included employees who were not paid based on a “piece rate system,” which was the focus of  
 21 plaintiffs’ allegations. (For example, the proposed class included hourly employees.) *See Sandoval*, 34  
 22 F.Supp.3d at 1044. Because, as pled, the class itself was inconsistent with plaintiffs’ theory of the case,  
 23 the *Sandoval* court granted the defendant’s motion to strike, but provided leave to amend to exclude those  
 24 individuals. In this case, the persons who purchased the subject Onewheel models each purchased a  
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product with an identical design defect; that defect being the focus of Plaintiffs' allegations. *Sandoval* is likewise inapplicable to this action.

**7. *Langan v. United Services Auto. Ass'n*, 69 F. Supp.3d 965 (N.D. Cal. 2014)**

*Langan* held that class allegations may be stricken at the pleading stage only when the complaint shows *conclusively* that the proposed class cannot be certified. The *Langan* court further acknowledged that this was a *rare* occurrence where discovery has not taken place and explained: "[t]he determination of whether Langan would be an appropriate class representative is ripe for determination at this stage of the litigation, because discovery on the class claims would not shed any additional light on the question of whether Langan can satisfy the requirements of Rule 23(a)(4)." *Langan*, 69 F. Supp. 3d at 989. Langan could not meet this burden, because he was a *pro se* plaintiff. As a result, the court granted the motion to strike and provided Langan with leave to amend and the ability to obtain counsel. *Langan* does not apply to this case because Plaintiffs are represented by competent and experienced counsel that is litigating this dispute vigorously.

**8. *Lyons v. Bank of America*, NA 11-cv-1232-CW, 2011 WL 6303390 (N.D. Cal. 2011)**

*Lyons* is another case about alleged wrongdoing associated with loan modification applications in which claims for breach of contract, breach of the covenant of good faith and fair dealing, and violation of the UCL were alleged. The *Lyons* court also acknowledged that "[t]he granting of motions to strike class allegations before discovery and in advance of a motion for class certification is rare." *Id.* at \*7 (citing *Cholakyan* 796 F.Supp.2d at 1245). The *Lyons* holding also states "[m]otions to strike are disfavored because they are often used as delaying tactics and because of the limited importance of pleadings in federal practice." *Id.* (citing *Bureerong v. Uvawas*, 922 F.Supp. 1450, 1478 (C.D.Cal. 1996)). The *Lyons* plaintiffs' class definition included "many members who have not been injured." *Id.* As a result, it granted the motion to strike, with leave to amend. In this products case, however, Plaintiffs have alleged that anyone who purchased Defendant's defective product suffered injury. *See* ¶¶ 115-116,

429, 431, 440, 449, 455, 457, 464, 476-478, 484, 486-487, 492, 497, 502, 506, 520, 538, 547, 549, 567, 572, 586, 601, 611, 626, 635, 639, 658, 673, 681, 695, 702, 704, 721, 726, 728, 735, 738, 746, 748, 752.

As such, *Lyons* is entirely distinguishable and does not support Defendant's motion in this instance.

After relying on this misplaced authority, Defendant simply declares that "[t]he Court should be comfortable striking the class allegations at this stage of this case because Plaintiffs, in their sixth bite at the apple, have greatly developed the allegations, but still have not demonstrated class treatment is appropriate. Defendant's motion demonstrates the proposed classes cannot be certified; this case should not move forward as a purported class action." Mot. at 8. Yet, no discovery has taken place here. As Defendant is aware, it has not offered or provided any information confidentially, informally, or otherwise to Plaintiffs regarding the design of its Onewheel products. Accordingly, any attempt to argue that Plaintiffs have had "ample time" to "gather necessary information" at this beginning stage of the litigation is contrary to the relevant facts and case law.

**D. PLAINTIFFS SPECIFICALLY ARTICULATE A UNIFORM DEFECT THAT IS PRESENT IN EVERY ONEWHEEL**

Defendant claims that Plaintiffs "do not identify a single defect that uniformly affects all of the putative class members and each of the five different models of Onewheels throughout the entire nation." Mot. at 8. Defendant uses this argument in an attempt to manufacture a "threshold issue" for this motion. This argument fails. A fair reading of Plaintiffs' Complaint demonstrates that all Onewheels contain an inherent design flaw: an insufficient power system. ¶¶ 2-3, 54-87. Plaintiffs allege specific details about the insufficiencies of the devices' motor and battery systems. *Id.* This defect, by design, renders Defendant's single safety feature, Pushback, unable to consistently warn riders that the device is approaching one of its many operational limits and a shutdown of the Onewheel is imminent. *Id.* Plaintiffs clearly allege that this defect is present in each and every Onewheel subject to this class action. *Id.*

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Defendant cannot deny that it designed Onewheels using Pushback as the *single* “safety feature” and “warning” that is intended to indicate a number of designed operational limit hazards pertaining to: tire pressure, rider weight, terrain, speed, battery charge levels, weather, and others. ¶¶ 65, 87; *see* Mot. at 5, 13-14.<sup>4</sup> Defendant communicates to users of the Onewheel that “[i]t is absolutely critical to rider safety that Pushback is always respected.” Mot. at 13. Plaintiffs allege that the Onewheels’ defect, however, prevents Pushback from consistently engaging (or engaging with enough power for the rider to detect it) and, therefore, operation of the device is extremely dangerous, because the rider has no way of detecting the multitude of scenarios in which the board is approaching its operational limits and will shut down to prevent damage to its internal components. ¶¶ 79, 143, 146; *see* Mot. at 13-14.

Nevertheless, Defendant improperly argues the merits of its case in the context of its Motion to Strike. What matters for purposes of this Motion to Strike is the fact that the defect, specifically articulated by Plaintiffs, is alleged to be uniformly present in every Onewheel sold to Class Members. ¶¶ 2-3, 83-87. Whether this allegation is proven correct is a jury question – not a basis to strike the class allegations here.

#### **E. THE ISSUES RAISED BY PLAINTIFFS ARE NOT INDIVIDUALIZED**

Defendant further misconstrues Plaintiffs’ allegations by arguing that individualized proof would be required to determine whether Plaintiffs’ and Class Members’ Onewheels all possess the same, uniform defect. *See* Mot. at 8-12. However, Defendant’s position is not well-taken; the insufficient power system, as alleged by Plaintiffs, is present in all Onewheels, as a defect in the very design of all

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<sup>4</sup> Defendant uses these factors to errantly contend that Plaintiffs “admit that one reason [Nosedives occur] is rider error.” Mot. at 10. In doing so, it directs the court to ¶ 79. *Id.* This portion of Plaintiffs’ Complaint, (1) pertains to the factors that influence Pushback and (2) never admits that Nosedive (or Pushback) are influenced by rider error. *See* ¶ 79 (“Pushback is solely designed to warn the Onewheel user that they are approaching the Onewheel’s limits. But this purported “safety feature” is influenced by tire pressure, wind direction, wind speed, battery level, surface conditions, velocity, grade, terrain, moisture, the rider’s stance, the rider’s weight, and any other factor that influences the current drawn by the motor.”).



Onewheels. ¶¶ 2-3, 54-87; *See Wolin v. Jaguar Land Rover North America, LLC*, 617 F.3d 1168, 1172 (9th Cir. 2010) (“Appellants easily satisfy the commonality requirement. The claims of all prospective class members involve the same alleged defect, covered by the same warranty, and found in vehicles of the same make and model.”).

Moreover, Defendant’s own representations establish that the defect is common to each Onewheel. It represents to consumers that, “Like everything in life, Onewheel+ has its limits. If at any time you attempt to go too fast, descend a very steep hill or ride with a low battery, your Onewheel+ *will* “push back.” . . . “WARNING: Ignoring safety warnings, including push back, may result in loss of control, serious injury or death.” ¶ 63 (emphasis added); Mot. at 5-6. Contrary to this claim, the subject Onewheels *all* suffer from the design defect of having an insufficient power system that renders the sole safety warning unreliable. ¶¶ 2-3, 54-87.

Plaintiffs have specifically alleged that each Onewheel has this same inherent, defective, and dangerous design. *Id.* However, it is premature for the Court to make any determination on the merits of this case. Even at the class certification stage, “it would be error to ‘equate a “rigorous analysis” with an in-depth examination of the underlying merits. . . . The district court is required to examine the merits of the underlying claim in this context, only in as much as it must determine whether common questions exist; not to determine whether Class Members [can] actually prevail on the merits of their claims.’” *Ellis v. Costco Wholesale Corp.*, 657 F.3d 970, 983 n.8 (9th Cir. 2011) (citing *Wal-Mart Stores, Inc. v. Dukes*, 131 S. Ct. 2541, 2552 n.6 (2011)). While Plaintiffs are confident that they will be able to prove their allegations, they need not do so at even the class certification stage, let alone in response to a pre-discovery motion to strike. The Complaint clearly alleges that all Onewheels sold in the subject timeframe possess the design defect, and Plaintiffs’ and class members’ claims do not require individual analysis. ¶¶ 2-3, 54-87.

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Similarly, in *Sanders v. Apple, Inc.*, 672 F.Supp.2d 978 (N.D. Cal. 2009), the court granted defendants' motion to strike allegations over plaintiff's objections that the motion was premature. *Id.* at 990-91. That decision, however, was based at least in part on the argument that the class definition included individuals who did not suffer any injuries and therefore did not have standing to bring their claims. *Id.* at 991. Here, Plaintiffs allege that all of the proposed Class Members have injuries; specifically, they all overpaid for a defective product that is dangerously unsafe.

Given the very early stage of the instant proceedings (where no informal or formal discovery has taken place), it is premature to strike Plaintiffs' proper class action allegations. *See In re Wal-Mart Stores*, 505 F.Supp.2d at 615 ("In the absence of any discovery or specific arguments related to class certification, the Court is not prepared to rule on the propriety of the class allegations and explicitly reserves such a ruling."). Moreover, "[m]otions to strike are disfavored because they are often used as delaying tactics and because of the limited importance of pleadings in federal practice." *Lyons v. Bank of Am., NA*, No. C 11-1232 CW, 2011 WL 6303390, at \*7 (N.D. Cal. Dec. 16, 2011) (citing *Bureerong v. Uvawas*, 922 F.Supp. 1450, 1478 (C.D.Cal.1996).) Accordingly, Defendant's Motion to Strike should be denied.

## **F. DEFENDANT'S MISREPRESENTATIONS**

Defendant does not, because it cannot, dispute that Plaintiffs allege Defendant made the following representations on its website for all potential consumers and putative Class Members to have seen: (1) Onewheels are "safe"; (2) Onewheels are capable of "go[ing] off-road" and "tackl[ing] almost any terrain"; (3) Onewheels are for "almost any age and skill level"; (4) Onewheels are "free from defects in materials or workmanship"; (5) Onewheels are a "pure joy" that are "zippy" and "playful"; (6) Onewheels hit "the sweet spot between price, performance, and practicality"; (7) Onewheels are a "fun toy"; and (8) pushback will "actually and consistently engage to alert them that the board is reaching its operational limits." Mot. 11-12. These statements were conspicuously visible during the alleged class period. For example, any consumer that visited Defendant's website, that downloaded its app or the user manual in

1 advance of purchase, or that viewed Defendant’s website in conjunction with directly purchasing their  
2 Onewheels from Defendant would have seen these statements. ¶¶ 37, 99, 108, 114, 123-128, 137-139,  
3 151, 157, 167-170, 178-179, 181, 213-215, 232-235, 243-246, 255-258, 270-272, 284-287, 296-299, 312-  
4 315, 327-330, 340-343, 371-375, 392-395, 401-404., Fns. 16, 18, 30, 34, 49. Throughout the Complaint,  
5 Plaintiffs provide direct quotes and citations to Defendant’s misrepresentations in conjunction with their  
6 advertising of Onewheels. *Id.* Plaintiffs further allege that Defendant made representations based on  
7 photographs, videos, and instructional materials Defendant published on its website including, but not  
8 limited to, the specific photographs included in the Complaint. *Id.* Plaintiffs also identify specific, direct  
9 quotations of public statements made by Defendant’s CEO, Kyle Doerksen, supporting Defendant’s  
10 knowledge that the products were rushed to market without proper testing. ¶ 93. Mr. Doerksen’s  
11 statements, as alleged, are entirely consistent with the messaging on Defendant’s public website.

12  
13 Plaintiffs similarly allege that Defendant’s statements were available to any member of the  
14 proposed classes and were seen in whole, or in relevant part, by all Plaintiffs. Defendant, itself, highlights  
15 its most significant and widely available misrepresentation: that “pushback *will* engage.” *See* Mot. at 13-  
16 14. This statement is made in Defendant’s user manual, on Defendant’s website, on its smartphone  
17 application, in its YouTube videos, and in a multitude of other video, audio, and print mediums. ¶¶ 137-  
18 138, 141-149. Defendant’s argument – that individual reliance issues justify striking Plaintiffs’ class  
19 allegations – should be rejected, particularly at this early stage of the litigation, for a number of reasons.

20  
21 Not only is the determination of whether common issues predominate reserved for the class  
22 certification analysis, but individual reliance issues are not a dispositive factor for unnamed Class  
23 Members, especially at the pleading stage. *See Plascencia v. Lending 1st Mortg.* 259 F.R.D. 437, 448  
24 (N.D. Cal 2009); *Estrella v. Freedom Financial Network, LLC*, 2010 WL 2231790, at \*10 (N.D. Cal.  
25 2010). Like Defendant here, the defendant in *Collins v. Gamestop Corp.*, argued that certain claims  
26 sounding in fraud “would require individualized inquiries making class treatment inappropriate, and the  
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1 UCL and CLRA prospective classes cannot be certified because they include individuals who did not  
2 rely on the allegedly concealed facts.” *Collins v. Gamestop Corp.*, C10-1210-TEH, 2010 WL 3077671  
3 at \*2 (N.D. Cal., Aug. 6, 2010). The court denied defendant’s motion to strike class allegations, holding  
4 that a presumption of reliance by the class members could arise, thereby precluding the predominance of  
5 individual issues. *Id.* at \*3 (citing *Tietsworth v. Sears, Roebuck & Co.*, 720 F.Supp.2d 1123 (N.D. Cal.  
6 2010)). It should be noted that that is the standard here, not that there cannot possibly be any individual  
7 issues involved in a Class Action claim, but merely that they cannot predominate. “If common questions  
8 ‘present a significant aspect of the case and they can be resolved for all members of the class in a single  
9 adjudication,’ then ‘there is clear justification for handling the dispute on a representative rather than on  
10 an individual basis,’ and the predominance test is satisfied.” *See Keegan v. Am. Honda Motor Co.*, 284  
11 F.R.D. 504, 526 (C.D. Cal. 2012) (quoting *Hanlon v. Chrysler Corp.*, 150 F.3d 1011 at 1022 (9th Cir.  
12 1998). To satisfy this requirement, “common issues need only predominate, not outnumber individual  
13 issues.” *Butler v. Sears, Roebuck & Co.*, 727 F.3d 796, 801 (7th Cir. 2013) (quotations omitted).

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16 Similarly, the Court in *Chavez v. Blue Sky Natural Beverage Co.*, 268 F.R.D. 365 (N.D. Cal.  
17 2010), relying heavily on *Tobacco II* and *Steroid Hormone Product Cases*, specifically rejected  
18 defendants’ arguments that the class could not be certified because the plaintiffs’ UCL, CLRA, and  
19 common law fraud claims required individualized proof of reliance. *Id.* at 376-79. The *Chavez* court  
20 explained that an individual reliance analysis on each of these three claims was unnecessary, as reliance  
21 could be presumed. *Id.* Indeed, other cases with similar allegations have been certified. *See, e.g.*,  
22 *Parkinson v. Hyundai Motor America*, 258 F.R.D. 580, 595-97 (C.D. Cal. 2008) (defective flywheels);  
23 *Chamberlan v. Ford Motor Co.*, 223 F.R.D. 524, 526 (N.D. Cal. 2004) (defective engine intake  
24 manifolds); *Daffin v. Ford Motor Co.*, 458 F.3d 549, 552 (6th Cir. 2006) (defective throttle body  
25 assembly); *see also Wolin v. Jaguar Land Rover North America, LLC*, 617 F.3d 1168, 1172 (9th Cir.  
26 2010) (reversing denial of class certification in a case regarding allegedly defective tire alignment).

1 Defendant mistakenly argues that Plaintiffs fail to sufficiently plead a uniform duty to disclose.  
2 Mot. at 2–3. However, Plaintiffs provide detailed allegations regarding Defendant’s concealments and  
3 omissions. ¶¶ 133-163. This argument ignores the fact that Plaintiffs plainly and clearly allege that  
4 Defendant had a duty to disclose the alleged defect because it presents an unreasonable safety hazard.  
5 See ¶¶ 135, 482, 500-501, 517-518, 535-536, 572, 599, 623-624, 656-657, 670-671, 692-693, 718-719.

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7 Defendant further argues that Plaintiffs cannot sustain class-wide claims on their fraud-based  
8 claims because they must demonstrate individual reliance on the alleged concealment. Mot. at 2, 14-15.  
9 Courts, however, “... have recognized that this element . . . may be presumed in the case of a material  
10 fraudulent omission.” *Plascencia v. Lending 1st Mortgage*, 259 F.R.D. 437, 447 (N.D. Cal. 2009). The  
11 Supreme Court has held, in cases “involving primarily a failure to disclose” that “positive proof of  
12 reliance is not a prerequisite to recovery.” *Plascencia*, 259 F.R.D. at 447 (quoting *Affiliated Ute Citizens*  
13 *of Utah v. United States*, 406 U.S. 128, 153 (1972)). “Rather, ‘[a]ll that is necessary is that the facts  
14 withheld be material,’ in the sense that a reasonable person ‘might have considered them important’ in  
15 making his or her decision.” *Id.* Plaintiffs’ allegations are sufficient to plead class-wide fraud-based  
16 claims.  
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18  
19 **G. A CHOICE-OF-LAW ANALYSIS IS PREMATURE AT THIS JUNCTURE AND  
20 SHOULD NOT BE CONSIDERED**

21 Defendant contends that commonality does not exist if a common fact issue “would be resolved  
22 differently under various states’ laws,” Mot. at 15, and, therefore, choice-of-law analysis must be  
23 performed now and that “choice-of-law principles prevent application of California law to all of the  
24 nationwide putative class members’ claims.” Mot. at 16. Defendant then argues that such an analysis  
25 would result in a lack of commonality. *Id.* Defendant further argues that the Court must presently employ  
26 the test from *Mazza v. Am. Honda Motor Co., Inc.*, 666 F.3d 581, 594 (9th Cir. 2012), which “requires  
27 this Court (sic) to determine that the laws of the state where each putative class member was present in  
28

1 when it purchased its Onewheel applies.” Mot. at 16. However, not only was *Mazza* decided at the class  
2 certification stage, rather than the Motion to Strike stage, Defendant also misstates the *Mazza* holding.

3 Specifically, the *Mazza* Court, applying California’s choice-of law analysis, held that states have  
4 an interest in applying their law to transactions within their borders. *See Mazza*, 666 F.3d at 593. The  
5 *Mazza* Court then looked to California’s law that “the place of the wrong has the predominant interest”  
6 with the “place of the wrong” being the “last event necessary to make the actor liable occurred.” *Id.* The  
7 court determined, after extensive discovery as to the nature of the transactions in question and the role of  
8 the various conduct that occurred in each state as to those transactions, that the applicable location was  
9 where the claimant’s purchased their vehicles, which was in various foreign states. *Id.* Here, no such  
10 discovery or investigation into the underlying transactions has occurred. In fact, the *Mazza* court  
11 specifically stated, “[w]e recognize that California has an interest in regulating those who do business  
12 within its state boundaries” and then stated that its ruling was specific to the fact pattern regarding “claims  
13 of foreign residents concerning acts that took place in other states where cars were purchased.” *Id.* at 594.  
14 Here, the majority of the proposed Class are alleged to have purchased their Onewheels in California, as  
15 they purchased them *directly* from Defendant, which is located in California, on Defendant’s website,  
16 which is operated in California, and, on information and belief, is stored on servers in California. ¶¶ 25,  
17 177, 209, 326, 339, 350, 367, 391. After discovery, and at the class certification stage of this proceeding,  
18 Plaintiffs will be able to demonstrate admissible evidence that the relevant conduct, purchases, and  
19 transactions occurred in California and not, as in *Mazza*, in a foreign state. Moreover, all of the other acts  
20 and omissions by Defendant occurred in California. In any event, a choice-of-law analysis is a fact-heavy  
21 analysis and is generally inappropriate *at this juncture* — especially where the parties have not yet  
22 developed a factual record. *Clancy v. The Bromley Tea Co.*, 308 F.R.D. 564, 572 (N.D. Cal. 2013). Such  
23 inquiry rarely, if ever, is appropriate where no discovery has taken place.  
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Defendant cites *Todd v. Tempur-Sealy Int'l, Inc.*, No. 13-CV-04984-JST, 2016 WL 344479 (N.D. Cal. Jan. 28, 2016), where the Northern District of California court held that the choice-of-law analysis was appropriate because “of the advanced stage of litigation and the extensive discovery that [had] already been completed.” *Id.* at \*6. Given the posture of the instant case, Defendant’s citation to *Todd* (and similar cases) is misplaced. Mot. at 17. The court in *Todd* specifically explains that such a decision at the pleading stage would be premature before discovery and the development of a factual record. *Id.* The overwhelming majority of precedent agrees with the *Todd* Court and holds that it is inappropriate to engage in a choice-of-law analysis, or, indeed, to determine the validity of class allegations more generally, at the pleading stage. *See e.g., In re Clorox Consumer Litigation*, 894 F.Supp.2d 1224, 1237 (N.D. Cal. 2012) (“Class allegations typically are tested on a motion for class certification, not at the pleading stage[.]” “[s]ince the parties have yet to develop a factual record, it is unclear whether applying different state consumer protection statutes could have a material impact on the viability of Plaintiffs (sic) claims.”); *In re Sony Grand WEGA KDF-E A10/A20 Series Rear Projection HDTV TV Litig.*, 758 F.Supp.2d 1077, 1096 (S.D.Cal. 2010) (“In a putative class action the Court will not conduct a detailed choice-of-law analysis during the pleadings stage.”); *see also Collins v. Gamestop Corp.*, 2010 WL 3077671, at \*2 (N.D.Cal. Aug. 6, 2010). Accordingly, in this case, any such analysis at the present juncture is premature.

### **III. IF THE MOTION IS GRANTED, PLAINTIFFS REQUEST LEAVE TO AMEND**

Despite Defendant’s emphasis that the Complaint represents Plaintiffs’ “sixth bite at the apple.” Mot., 1, 8. There has been no ruling by this Court analyzing the sufficiency of Plaintiffs’ class allegations, nor was there any ruling as to the class allegations found in either of the two actions prior to consolidation. The class allegations set forth in Plaintiffs’ Complaint are the result of the straightforward, pre-discovery procedural history of this case and not a successful motion to strike by Defendants. (See docket.) In ruling

1 on this motion, Plaintiffs respectfully request that the Court do so in accordance with the long-standing  
2 precedent regarding liberality in amendment.

3 Under Rule 15(a), leave to amend “shall be freely given when justice so requires,” bearing in  
4 mind “the underlying purpose of Rule 15 to facilitate decisions on the merits, rather than on the pleadings  
5 or technicalities.” *Lopez v. Smith*, 203 F.3d 1122, 1127 (9th Cir. 2000) (*en banc*) (internal quotation  
6 marks and alterations omitted). The law in the Ninth Circuit is well-settled that “Rule 15’s policy of  
7 favoring amendments to pleadings should be applied with ‘extreme liberality.’” *Eldridge v. Block*, 832  
8 F.2d 1132, 1135 (9th Cir. 1987). When dismissing a claim, “a district court should grant leave to amend  
9 even if no request to amend the pleading was made, unless it determines that the pleading could not  
10 possibly be cured by the allegation of other facts.” *Id.* at 1130 (quoting *Doe v. United States*, 58 F.3d  
11 494, 497 (9th Cir. 1995) (internal quotation marks omitted)).

12  
13 Accordingly, leave to amend will be denied only when allowing amendment would unduly  
14 prejudice the opposing party, cause undue delay, be futile, or if the moving party acted in bad faith.  
15 *Leadsinger, Inc. v. BMG Music Publ’g*, 512 F.3d 522, 532 (9th Cir. 2008). Plaintiffs request that, should  
16 the Court grant any or all of Defendant’s Motion to Strike, that Plaintiffs be provided with leave to amend  
17 the class allegations, along with other relevant factual allegations, including but not limited to the location  
18 of Defendant’s servers during the relevant timeframe.

#### 19 20 21 **IV. CONCLUSION**

22 Plaintiffs’ Compliant proposes class definitions and alleges each element of Rule 23, as required  
23 to proceed as a class action. ¶¶ 421-432. That is all that is required at the pleading stage, and Defendant’s  
24 premature challenges to the certifiability of the proposed classes should be resolved through briefing on  
25 a motion for class certification, following discovery. *See Kazemi v. Payless Shoesource Inc.*, No. C 09-  
26 5142 MHP, 2010 WL 963225, \*3 (N.D. Cal. 2010). Defendant cites class certification decisions where  
27 courts are called upon to conduct an informed “rigorous analysis” as to the requirements of Rule 23 or,  
28



1 the rare exceptions, where the face of a complaint shows *conclusively* that a proposed class cannot be  
2 certified. That is not this case.

3 Defendant's motion to strike attempts to circumvent the well-established class certification  
4 process, and the issues Defendant raises can be proven or disproven on a class-wide basis. As a result,  
5 Defendant's Motion to Strike should be denied in its entirety.

6  
7 Dated: April 22, 2024.

Respectfully submitted,

8 **HAGENS BERMAN SOBOL SHAPIRO LLP**

9  
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